## Message Text

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INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 JUSE-00 /126 W

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P 082004Z JUN 78 FM USMISSION GENEVA TO SECSTATE WASHDC PRIORITY 0624 INFO AMEMBASSY OTTAWA

LIMITED OFFICIAL USE SECTION 01 OF 03 GENEVA 08760

USMTN

PASS STR (STARKEY) AND USDA (SAYLOR) STR PASS CODEL

E.O. 11652: N/A TAGS: MTN, ETRD

SUBJECT: US/CANADA AGRICULTURAL BILATERAL, JUNE 5

**REF: STATE 135398** 

1. DELEGATIONS REVIEWED CONDITIONAL U.S. AGRICULTURAL OFFERS TO CANADA. U.S. DEL (KOENIG, KARPOFF) STATED U.S. OFFER, OF WHICH \$70 MILLION IS UNCONDITIONAL AND \$180 MILLION IS CONDITIONAL, COVERS \$250 MILLION OF 1974 TRADE. THIS COMPARES WITH \$287 MILLION OF 1974 U.S. AGRICULTURAL IMPORTS FROM CANADA ON WHICH CANADA ASKED CONCESSIONS. IT WAS POINTED OUT TO THE CANADIAN DEL (GIFFORD, WRIGHT, DOYLE) THAT SOME OF THE CANADIAN NTM REQUESTS WERE A) SECTION 22 DAIRY MATTERS, WHERE NOTHING CAN BECONSIDERED UNTIL THE WHOLE GATT DAIRY PICTURE FALLS LIMITED OFFICIAL USE

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INTO PLACE, AND B) FINAL LIST ITEMS. WASHINGTON ACTIONS REQUESTED (SEE PARAGRAPH 7).

2. CANADA IS INTERESTED IN ELIMINATING U.S. POTATO TARIFF QUOTAS, BUT UNABLE TO MAKE APPROPRIATE TARIFF OFFER. (SEE PARA 4 BELOW, SUB-PARA TSUS 137.20). OTHERWISE CANADA DID NOT SEEM TO HAVE HIGH PRIORITY ISSUES OUT-

STANDING ON THE AGENDA OF THIS MEETING. THEY SEEMED PLEASED AT PROGRESS IN LIVE CATTLE HARMONIZATION (ALTHOUGH SOME DISPARITIES REMAIN, NOTABLY BREEDING CATTLE AND DAIRY COWS).

- 3. CANADA OBSERVED THAT EC WAS BECOMING LESS OPTIMISTIC ABOUT AGRICULTURAL AGREEMENT IN MTN. (SOME U.S. OFFERS TO CANADA ARE CONDITIONED ON EC CONCESSIONS, PARTICULARLY IN CASES WHERE CANADA IS NOT FIRST SUPPLIER.)
- 4. COMMODITY DISCUSSIONS: (NOT NECESSARILY NUMERICAL ORDER)
  100.01 CATTLE FOR BREEDING: CANADA REQUESTS ADMISSION
  INTO THIS CATEGORY (ZERO DUTY) OF CROSSES AND
  OTHER ANIMALS OF CLEARLY-RECOGNIZABLE BREEDING
  CALIBRE, WHICH DO NOT MEET THE SPECIFICATIONS
  OF THE PRESENT TSUS HEADNOTE, RE HERD-BOOKS.
  CANADA CLAIMS DISTINCTION BETWEEN BREEDING AND
  PRODUCTION ANIMALS COULD BE MADE IN THE COURSE
  OF PREPARING THE HEALTH CERTIFICATES NECESSARY
  FOR EACH ANIMAL. WASHINGTON ACTION REQUESTED:
  PLEASE ADVISE IF CONCESSION POSSIBLE.
- 100.40; 100.43 LIVE CATTLE UNDER 200 LBS., WITHIN AND IN EXCESS OF QUOTA: CONDITIONS SATISFIED, SO U.S. OFFER WOULD BE TO ELIMINATE TARIFF QUOTA, AND DUTY FOR COMBINED ITEM WOULD BE REDUCED TO LIMITED OFFICIAL USE

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1 CENT PER POUND, ACHIEVING HARMONIZATION.

- 100.45 LIVE CATTLE OVER 200 LBS UNDER 700 LBS: US
  OFFER TO GO TO 1 CENT LB CONDITIONED ON MATCHING
  CANADIAN CUT ON 5011, AND A MEXICAN ACTION TO
  BIND BREEDING CATTLE AT ZERO. CANADIAN CONDITION SATISFIED, MEXICAN REACTION UNKNOWN.
- 100.53 AND 100.55 CATTLE OVER 700 LBS, NON-DAIRY, WITHIN AND IN EXCESS OF QUOTA: US OFFER TO CUT TO 1 CENT/POUND AND COMBINE CLASSES (ELIMINATING TARIFF QUOTA) CONDITIONED ON CANADIAN HARMONIZATION AND CANADIAN AGREEMENT NOT TO RESTRICT ENTRY. CONDITIONS ACCEPTED BY CANADA, AND DEEMED BY US TO BE SATISFIED.
- 107.10 FRESH PORK SAUSAGES: US HAD ASKED RECIPROCITY RE 1001-1, PREPARED AND PRESERVED PORK. WE SAID RECIPROCITY NOT YET GIVEN. CANADA WILL RE-CHECK. (1002, NOT 1001-1, IS PROBABLY THE COMPARABLE CANADIAN SAUSAGE ITEM.) WASHINGTON: PLEASE ADVISE IF RECIPROCITY WAS INTENDED TO

BE TIED TO 1002 OR 1001?

107.20 BEEF SAUSAGES IN AIRTIGHT CONTAINERS: NO US OFFER, DESPITE CANADIAN REQUEST, BECAUSE CANADA NOT PRINCIPAL SUPPLIER. SAME APPLIES TO 107.25, NON-AIRTIGHT CONTAINERS, AS WELL AS SAUSAGES OTHER THAN PORK OR BEEF.

107.30 PREPARED AND PRESERVED PORK, NOT BONED, NOT COOKED, NOT IN CANS: US OFFER CONDITIONAL 2 WAYS: (1) CANADA AGREEABLE TO SATISFYING ITS CONDITION, TO NOT LIMIT U.S. PORK TRADE; (2) OTHER CONDITION IS ON EC, THAT IT NOT SUBSIDIZE EXPORTS OF THIS CDMMODITY TO ANY COUNTRY.

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INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 JUSE-00 /126 W

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P 082004Z JUN 78 FM USMISSION GENEVA TO SECSTATE WASHDC PRIORITY 0625 INFO AMEMBASSY OTTAWA

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PASS STR (STARKEY) AND USDA (SAYLOR)

STR PASS CODEL

EC REACTION UNKNOWN, AND HENCE NO AGREEMENT AT THIS POINT.

107.6020 BEEF AND VEAL N.E.S. PREPARED; FRESH, CHILLED, OR FROZEN. THIS IS THE CLASSIC CATEGORY FOR EVADING THE MEAT IMPORT LAW. CANADA ASKS FULLFORMULA CUT FROM PRESENT 10 PERCENT. US DEL NOT ENCOURAGING.

117.15; 117.20 - CHEDDAR CHEESE, NATURAL AND PROCESSED.
OUR OFFERS ARE TO NEW ZEALAND AND AUSTRALIA AS
FIRST SUPPLIERS, BUT WHAT EMERGES WILL HAVE TO
BE VIEWED IN THE CONTEXT OF A GENERAL DAIRY
SETTLEMENT.

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168.46 WHISKEY. NON-AGRICULTURAL.

182.20 BISCUITS, ETC. US RESERVED ON NTM REQUEST TO ELIMINATE FINAL LIST VALUATION. SAID REQUEST SEEMINGLY MOOT, HOWEVER, IN VIEW OF US OFFER TO REDUCE DUTY TO ZERO, CONDITIONAL ON CANADIAN OFFER ON BISCUITS, ETC., 6500-1 AND 6600-1, RESPECTIVELY NOT SWEETENED AND SWEETENED. CANADIAN OFFER ON EACH WAS A CUT FROM 12.5 PERCENT TO 7.5 PERCENT. WASHINGTON ACTION: IS THIS CUT SUFFICIENT TO MEET THE U.S. CONDITION?

182.35 PASTA-RELATED ITEMS: US OFFER IS CONDITIONED UPON AN EC ACTION FOR WHICH THE CHANCES ARE EXCEEDINGLY REMOTE.

184.75 ANIMAL FEEDS AND INGREDIENTS NOT CONTAINING DAIRY PRODUCTS - SAME AS 182.35.

EX-141.81 EX-OUT OF PREPARED AND PRESERVED POTATOES, AND CANNED CORN: CONDITIONED ON CANADIAN CUTS ON LIKE POTATO ITEMS, 9030-1 AND 9032-1. WE ASKED CUT TO 5 PERCENT, CANADA OFFERS ONLY TO RETAIN PRESENT "TEMPORARY" 12.5 PERCENT. WE ASKED CANADA TO IMPROVE OFFER. WASHINGTON ACTION: WHAT DEPTH OF CANADIAN CUT WOULD BE ACCEPTABLE? CANADA CONSIDERS THIS ITEM IMPORTANT IN LINKAGE TO TABLE AND SEED POTATOES.

130.10 BARLEY: CONDITIONED ON CANADIAN ACTION ON CORN. CANADIAN ACTION OUT OF QUESTION.

130.45 OATS: CANADA CAN MEET TARIFF CONDITION (RECI-PROCITY) FOR OUR OFFER TO GO TO ZERO DUTY, BUT LIMITED OFFICIAL USE

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THORNY QUESTION REMAINS RE WHEAT BOARD LICENSING. WASHINGTON ACTION: CAN YOU RESEARCH SIGNIFI-

CANCE OF LICENSING, AND INSTRUCT US? CANADA SAYS LICENSING AUTHORITY TO WHEAT BOARD IS MANDATORY.

- 130.60 RYE: RESPECTIVE U.S. AND CANADIAN TARIFF OFFERS MATCH. U.S. NON-RESPONSIVE ON CANADIAN NTM REQUESTS (ELIMINATE RYE FROM SECTION 22 GATT WAIVER, COMMIT TO GIVE IDENTICAL PRICE TREATMENT TO CCC SALES FOR EXPORT AND FOR DOMESTIC USE). WASHINGTON ACTION: IN VIEW OF LOW PROFILE OF RYE IN ASCS-CCC OPERATION, IS U.S. NTM POSITION NEGOTIABLE?
- 130.70 WHEAT FOR HUMAN CONSUMPTION: CANADA HAS NOT MADE TARIFF OFFER; US HAS DONE SO, CONDITIONED ON MATCHING CANADIAN CUT. BOTH SIDES HAVE MECHANISMS FOR QUANTITATIVE CONTROL. PROSPECTS FOR GETTING TOGETHER NOT BRIGHT.
- 131.20 CORN, MILLED PRODUCTS OF: US CONDITION FOR MEETING CANADIAN REQUEST NOT LIKELY TO BE MET.
- 132.20 MALT: NO CANADIAN MATCHING OFFER, NO DEAL.
- 132.20 POTATOES WITHIN QUOTA: US OFFER DEPENDS ON CANA-DA MATCHING OFFER ON US CERTIFIED SEED POTAOES, WHICH CANADA UNLIKELY TO DO. CANADA VERY
- INTERESTED IN ELIMINATING TARIFF QUOTA, BUT
- WE UNDERSTAND SENSE OF REFTEL AS GUIDANCE TO
- REFRAIN FROM PRESSING FOR ANY SORT OF IMPROVE-
- MENT IN CANADIAN OFFER AS A STEP FOR POTATO
- AGREMENT.
- 5. SUBSEQUENT CONVERSATION RE DAIRY COWS, AFTER TSUS LIMITED OFFICIAL USE

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AGENDA, RESULTED IN EXPRESSION OF CANADIAN INTEREST IN A U.S. OFFER TO MATCH CANADA'S ZERO DUTY. US DEL EXPLAINED WE WANT TO KEEP DAIRY COW DUTY IN LINE WITH OTHER CATTLE, AND FEEL IT WAS A COMMENDABLE RESTRAINT FOR U.S. TO HOLD AT EXISTING 0.7 CENTS LB RATHER THAN TO HARMONIZE

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PAGE 01 GENEVA 08760 03 OF 03 082029Z ACTION STR-07

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 JUSE-00 /126 W

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P 082004Z JUN 78 FM USMISSION GENEVA TO SECSTATE WASHDC PRIORITY 0626 INFO AMEMBASSY OTTAWA

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USMTN

PASS STR (STARKEY) AND USDA (SAYLOR)

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WITH OTHER U.S. LIVE CATTLE AT 1 CENT.

- 6. USDEL REITERATED U.S. SPECIAL INTEREST AND DEEP CONCERN OVER CANADIAN ARTICLE XXVIII EXERCISE, INCLUDING CANNED FRUITS AND COCKTAIL AND CANNED TOMATO PRODUCTS.
- 7. WASHINGTON INSTRUCTIONS SOUGHT IN PARA 4, SECTIONS 100.01; 107.10; 107.6020; 182.20; EX-141.81; 130.45; AND 130.60.
- 8. DRAFTED BY KARPOFF. MCDONALD

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